



Leah M. Joppy & Associates is an SBA-certified Woman-owned business specializing in leadership training and development, executive coaching and organizational development services. For over 25 years, we provide excellent service and deliver results on time and within budget. Scored 97% on Dun & Bradstreet's Customer Service Open Rating.

KEY CLIENTS

GOVERNMENT

- U.S. Department of Education
- U.S. Department of Energy
- U.S. Department of Transportation -Volpe Center, MA
- U.S. Department of Veterans Affairs
- U.S. Department of Agriculture- FSIS
- U.S. Census Bureau

- U.S. Patent and Trademark Office
- U.S. Department of Health and Human Services
- U.S. Consumer Product Safety Commission
- DC Pretrial Services Agency (PSA)
- DC Court Services and Offender Supervision Agency (CSOSA)

EDUCATION

Montgomery County Public Schools Montgomery College

CERTIFICATIONS

GENERAL SERVICES ADMINISTRATION

Contract Number: GS02F0082W

NAICS: 611430, 541611, 541612, 541618

MARYLAND DEPARTMENT OF TRANSPORTATION

Certification Number: DOT MBE 12-312

MONTGOMERY COUNTY, MD

Certified Minority, Female and Disabled-Owned Business Program (MFD)

U.S. SMALL BUSINESS ADMINISTRATION (SBA)

Certified Woman-owned business

OUR SERVICES

Curriculum & Consultative Services: Founded in 1992, LMJA provides leadership training at all levels. We provide motivating course facilitation that translates into positive behavior benefiting the organization. We provide career development, executive coaching and HR support services. The following is a partial list of our training and consultative services.









HUMAN RESOURCES DEVELOPMENT

What are your needs? Below is a sample of courses we offer. We also work with agencies as consultants either on site or as advisors to your team.

- EEO/Diversity Labor Relations
- Diversity, Equity and Inclusion
- Staffing and Recruiting
- Position Classification
- Job and Qualification Analysis
- Performance Management
- Managing Performance Problems

ASSESSMENT TOOLS

CliftonStrengths MBTI Step 1 and 2 True Colors DiSC

What's My Leadership Style? What's My Communication Style?

Thomas Kilmann Conflict Instrument

EI: EQi 2.0 and EQ360

Hardiness Gauge - A Resiliency Assessment



LEADERSHIP

We provide leadership development experiences for all levels of employees.

Certificate Programs:

Journey to Leadership Program – GS5-GS9 and entry level employees

Escalade Leadership Program – GS11-GS14 and mid-level employees

Executive and Career Coaching

Tier 1, Tier 2, Tier 3 and Tier 4

Mediation

Retreat Facilitation

Personal Development Series:

Teleworking – A Balancing Act
How to Influence People
Effective Communication
Effective Problem-Solving and Decision-Making
Briefing and Presentation Skills
Exploring Mindfulness
Career Management -Crafting a Successful Individual
Development Plan

Professional Development Series:

Managing Former Peers
Understanding Generational Diversity
Dealing with Conflict in Teams
The Foundation of Leadership - The New Supervisor
High Impact Business Writing

Organizational Development Series:

- Cultural Values Assessment (CVA)
- Leading Organizational Change
- Training Evaluation The Kirkpatrick Evaluation Model
- Strategic Planning and Implementation
- Business Process Improvement